



Job Description Operation & Service

Key Responsibilities

Engage in operations related to (a) sales, (b) insurance, (c) services, (d) regulations, (e) operations, (f) medical, (g) spaceport, and (h) space plane for future unmanned and manned spacecraft operations. In addition, coordinate with related parties to maintain the flight test environment to ensure the smooth execution of spacecraft development and flight tests.

Candidate will be responsible for but not limited to the following tasks:

- (1) Development of sales plan
- (2) Planning of sales methods
- (3) Customer service
- (4) Handling various insurance related to spacecraft operation
- (5) Implement of services for spacecraft operations
- (6) Solving legal issues for spacecraft operations
- (7) Training of pilots and cabin crew
- (8) Management of in-flight facilities
- (9) Improvement of operating environment
- (10) Handling various medical items related to spacecraft operations
- (11) Management of in-port facility projects at spaceports
- (12) Planning of operation method in the spaceport
- (13) External relations activities for the spaceport
- (14) Coordination for consideration of aircraft specifications

Required/Essential Skills

- Experience at least five or more related to the above (1) to (14) tasks, or alternative experiences and knowledge.
- Strong understanding and experience in business strategy and project management
- Vision and enthusiasm to overcome challenges in the innovative spacecraft business

General Skills and Competencies

- Able to find, analyze and solve problems independently
- Active and willing to learn new technical or business-related knowledge
- Ability to work proactively and flexibly collaborate and coordinate with other teams
- Capable of working under pressure and for extended hours when necessary
- Able to adapt a fast-paced dynamic environment
- English proficiency (equal or above TOEIC 550, TOEFL iBT 57 points)

Preferred Skills and Experience

- Master's degree from an accredited institution, with concentration in business administration, marketing, commerce, law or finance
- Knowledge and experience in market research, market analysis, marketing, and sales planning
- Experience in developing and implementing financial strategies
- Experience in aircraft operation services and operations
- Knowledge of aerospace laws and regulations
- Knowledge of physical and medical requirements for aircraft pilots and astronauts
- Basic knowledge of flight principles, mechanisms and avionics of aircraft and rockets
- Working experience in all aspects of graphic design of products, brochures, etc.

Location

Hekinan city, Aichi prefecture, Japan. Occasional trip and short term stay may be required

Intake process

Download required application documents on the link below

Fill documents and send to careers@pdas.co.jp

https://pdas.co.jp/documents/PDAS_member_documents-set.zip

Candidate that passes document screening will be contacted to schedule interview.

Please address any question to careers@pdas.co.jp

About PD Aerospace

PD Aerospace is a space start-up company that was founded in 2007. PD Aerospace is developing a fully reusable space plane equipped with original technology engine (technology successfully tested in 2017). PD Aerospace is currently developing unmanned space plane to cultivate core technology and planned to start commercial manned spaceflight.